

Appendix 2: LDS Development Process



The European Union
for Georgia

ENPARD: Support to Agriculture
and Rural Development



LDS Development Process



West Cork
DEVELOPMENT PARTNERSHIP

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Community led local development strategy (LDS) development process included the following steps:

Organizing baseline study of the community based problems and needs: Georgian institute of Public affairs with active participation and involvement of the LAG members conducted a *Baseline Survey for Akhalkalaki LDS Development Study of the Community Problems and Needs*. The survey was conducted in July 2017 in 11 locations, which covered the entire territory of Akhalkalaki municipality. More specifically, 22 territorial units were grouped into 11 locations according to the geographic principle of territorial neighborhood as follows:

# of meetings	Community Grouping			Population
1	Kochio	Azavreti		(Armenian)
2	Alastani	Khando	Aragva	(Armenian)
3	Baraleti	Kotelia		(Armenian and Georgian)
4	Gogasheni	Okami		(Georgian and Armenian)
5	Kartsakhi	Khaveti		(Armenian)
6	Sulda	Vachiani		(Armenian)
7	Zakvi	Turtskhi		(Armenian)
8	Kartikami	Khospio		(Armenian, Greek and Georgian)
9	Ptena	Chunchkha		(Georgian)
10	Diliska	Kumurdo		(Armenian)
11	Akhalkalaki			(Armenian and Georgian)

Table 1: Number of interviews and community grouping

Study was conducted through focus group interviews with participation of 209 local citizens. The focus group included respondents representing or operating in the following areas:

- Agriculture: Farmers, Members of the cooperatives, etc.
- Local business: Entrepreneurs, processors, manufacturers, service providers
- Education and culture: Teacher, lecturers, experts, etc.
- Health care and social affairs: Doctors, nurses, etc.
- Environment, bio-diversity and cultural heritage
- Infrastructure, engineering and energy
- Local authority
- Local NGOs
- Vulnerable groups, Elderly and People with Disabilities
- Active females, ethnic minorities and new communities
- Sport and youth activities

LAG members have elaborated LDS development matrix and action plan (Annex 1). Then they identified 14 priority topics and splited up into the groups based on the experience, competence and interest. These priority topics were studied by the groups in October 2017 and presentations were provided to the general LAG based on the primary and secondary information. Presentations were prepared based on the following methodology: (1) first group meeting → (2) designing research methodology and plan → (3) interview on the local level → (4) interview with the actively involved parties → (5) second group meeting → (6) interview with an expert → (7) collecting and combining research information and giving presentation format → (8) delivering presentation.

These groups included:

1. Agriculture (primary production) – group of 16 members
2. Non-governmental organizations (NGO) and Community base organizations (CBO) – group of 8 members
3. Tourism (service providers: hotels, restaurants, cafeterias, tour operators, etc.) – group of 15 members
4. Relationship with the environmental organizations and involved parties – group of 7 members
5. Small (10,000-100,000 GEL) and medium (100,000-200,000 GEL) enterprises (including agriculture products processing) – group of 15 members
6. Leisure and entertainment – group of 7 members
7. Protected and secured areas – group of 7 members
8. Large scale businesses (above 200,000 GEL) – group of 6 members
9. Business infrastructure – group of 5 members

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10. Education (vocational, nursery, primary education, secondary education and higher education) – group of 10 members
11. Social, community, sport, culture and amenities (museums, art, culture, ethno culture, subculture, heritages, sport training centers and teams) – group of 13 members
12. Gender and age (including youth) – group of 4 members
13. Local government and democracy – group of 7 members
14. Health care – group of 4 members

After providing presentation in 14 thematic areas (October 31, 2017) LAG has grouped these areas into 4 strategic directions:

<ul style="list-style-type: none"> • Agriculture (primary production) • Small (10,000-100,000 GEL) and medium (100,000-200,000 GEL) enterprises (including agriculture products processing) • Large scale businesses (above 200,000 GEL) • Business infrastructure 	Strategic Direction 1: Economy
<ul style="list-style-type: none"> • Non-governmental organisations (NGO) and Community base organisations (CBO) • Education (vocational, nursery, primary education, secondary education and higher education) • Social, community, sport, culture and amenities (museums, art, culture, ethno culture, subculture, heritages, sport training centers and teams) • Gender and age (including youth) • Local government and democracy • Health care 	Strategic Direction 2: Social
<ul style="list-style-type: none"> • Tourism (service providers: hotels, restaurants, cafeterias, tour operators, etc.) • Leisure and entertainment 	Strategic Direction 3: Tourism, culture, entertainment and recreation
<ul style="list-style-type: none"> • Relationship with the environmental organisations and involved parties • Protected and secured areas 	Strategic Direction 4: Ecology and environmental protection

Based on that four strategic direction LAG undertook SWOT analysis (participated by more than 90% of the LAG members in November 3-4, 2017).

Based on the information collected and shared in the LAG including the results of the SWOT analysis LAG has conducted strategic intervention workshop (participated by more than 90% of the LAG members in November, 5 2017), which has provided results for the LDS aim, objectives, outcomes and indicators.

LAG has identified the following crosscutting areas, which will be considered in all strategic directions and activities as follows:

1. Ecology and environmental protection
2. Gender and youth
3. Minorities and integration
4. Innovation

Apart from that LDS development process was sourced by the secondary information collected from the earlier conducted research materials, national and regional level strategic documents and retrieved data from the agencies working in relevant domains. Activities also included interviews and consultations at the local level with local business (10 respondents), local government (7 respondents), providers of different services and programs (10 respondents) and NGO (5 respondents) sector. All of that was organized by GIPA's experts and the LAG members.

During the LDS development process in November 18-25, 2017 the LAG members had study tour in Ireland. Hosted by the West Cork Development Partnership the LAG members received extensive experience sharing information on the LDS development and project implementation practices.

In January 2018 the LAG worked to conceptualize and finalize the latest version of the LDS.

LDS has been approved by LAG in February 2018.

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Annex 1: LDS development matrix and action plan

#	Priority Topics of the LDS	Group Members	Phone Number	Activities							
				1 st Group meeting	Research plan processing	Interview at local level	Interview with involved parties	2 nd Group meeting	Expert interview	Precentration of research results and materials	Presentation
1	Agriculture (primary production)	Makhare Matsukatov (team leader)	557577788	10 Oct 2017	11 Oct 2017	12-15 Oct 2017	14-18 Oct 2017	20 Oct 2017	21-24 Oct 2017	25-26 Oct 2017	31 Oct 2017
		Surik Karapetyan	599929276	-	-	-	-	-	-	-	-
		Maxim Giloyan	599193637	-	-	-	-	-	-	-	-
		Ramaz Gogoladze	595 858 335	-	-	-	-	-	-	-	-
		Nairi Iritsyan	599 156 269	-	-	-	-	-	-	-	-
		Shushan Shirinyan	597 014 037	-	-	-	-	-	-	-	-
		Kimik Iuzbashyan	599 220 834	-	-	-	-	-	-	-	-

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		Apetnak Zandaryan	591 407 800	-	-	-	-	-	-	-	-
		Raphael Karoyan	599 193 679	-	-	-	-	-	-	-	-
		Egizar Agadjanyan	599 162601	-	-	-	-	-	-	-	-
		Arutiun Akopyan	599 671 617	-	-	-	-	-	-	-	-
		Misak Albertyan	598 529 488; 551 550 901	-	-	-	-	-	-	-	-
		Grachia Movsesyan	599 776 215	-	-	-	-	-	-	-	-
		Ovik Muradyan	593 345 090	-	-	-	-	-	-	-	-
		Dali Agdgomeladze	595 339 552	-	-	-	-	-	-	-	-
		Razmik Manukyan	574 672 731	-	-	-	-	-	-	-	-
2	Non-governmental organisations (NGO)	Hovik Giloyan (team leader)	599 967 742	11 Oct 2017	12 Oct 2017	13-15 Oct 2017	14-18 Oct 2017	20 Oct 2017	21-24 Oct 2017	25-26 Oct 2017	31 Oct 2017
		Surik Karapetyan	599 929 276	-	-	-	-	-	-	-	-

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	and Community base organisations (CBO)	Makhare Matsukatov	557 577 788	-	-	-	-	-	-	-	-
		Nairi Iritsyan	599 156 269	-	-	-	-	-	-	-	-
		Kimik Iuzbashyan	599 220 834	-	-	-	-	-	-	-	-
		Misak Albertyan	598 529 488; 551 550 901	-	-	-	-	-	-	-	-
		Avetik Tonakyan	599 165 360	-	-	-	-	-	-	-	-
		Vagarshak Shakhbekyan	599 142 742	-	-	-	-	-	-	-	-
		3	Tourism (service providers: hotels, restaurants, cafeterias, tour operators, etc.)	Shogik Raisyan (team leader)	599 425 337	10 Oct 2017	11 Oct 2017	12-15 Oct 2017	14-18 Oct 2017	20 Oct 2017	21-24 Oct 2017
Makhare Matsukatov	557 577 788			-	-	-	-	-	-	-	-
Ramaz Gogoladze	595 858 335			-	-	-	-	-	-	-	-
Nairi Iritsyan	599 156 269			-	-	-	-	-	-	-	-
Apetnak Zandaryan	591 407 800			-	-	-	-	-	-	-	-
Khatuna Velijanashvili	551 083 946			-	-	-	-	-	-	-	-
Ovik Muradyan	593 345 090			-	-	-	-	-	-	-	-
Ovik Giloyan	599 967 742			-	-	-	-	-	-	-	-

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		Enok Babajanyan	514 000 812	-	-	-	-	-	-	-	-
		Therasa Chivchyan	598 461 289	-	-	-	-	-	-	-	-
		Valera Stelmashov	599 177 351	-	-	-	-	-	-	-	-
		Shushan Shirinyan	597 014 037	-	-	-	-	-	-	-	-
		Mikhail Kolikidi	599 172 189	-	-	-	-	-	-	-	-
		Tamaz Karapetyan	579 750 875	-	-	-	-	-	-	-	-
		Anush Giloyan	592 909 165	-	-	-	-	-	-	-	-
4	Relationship with the environmental organisations and involved parties	Mikhail Kolikidi (team leader)	599 172 189	10 Oct 2017	11 Oct 2017	12-15 Oct 2017	14-18 Oct 2017	20 Oct 2017	21-24 Oct 2017	25-26 Oct 2017	31 Oct 2017
		Valiko Kspoyan	599 259 131	-	-	-	-	-	-	-	-
		Shushan Shirinyan	597 014 037	-	-	-	-	-	-	-	-
		Bargev Iordanyan	599 117 590	-	-	-	-	-	-	-	-
		Tamaz Karapetyan	579 750 875	-	-	-	-	-	-	-	-
		Makhare Matsukatov	557 577 788	-	-	-	-	-	-	-	-
		Khatuna Velijanashvili	551 083 946	-	-	-	-	-	-	-	-

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5	Small (10,000-100,000 GEL) and medium (100,000-200,000 GEL) enterprises (including agriculture products processing)	Maksim Giloyan (team leader)	599 193 637	10 Oct 2017	11 Oct 2017	12-15 Oct 2017	14-18 Oct 2017	20 Oct 2017	21-24 Oct 2017	25-26 Oct 2017	31 Oct 2017
		Makhare Matsukatov	557 577 788	-	-	-	-	-	-	-	-
		Ramaz Gogoladze	595 858 335	-	-	-	-	-	-	-	-
		Nairi Iritsyan	599 156 269	-	-	-	-	-	-	-	-
		Kimik Iuzbashyan	599 220 834	-	-	-	-	-	-	-	-
		Raphael Karoyan	599 193 679	-	-	-	-	-	-	-	-
		Arutiun Akopian	599 671 617	-	-	-	-	-	-	-	-
		Ovik Muradyan	593 345 090	-	-	-	-	-	-	-	-
		Razmik Manukyan	574 672 731	-	-	-	-	-	-	-	-
		Shogik Raisyan	599 425 337	-	-	-	-	-	-	-	-
		Enok Babajanyan	514 000 812	-	-	-	-	-	-	-	-
		Surik Karapetyan	599 929 276	-	-	-	-	-	-	-	-
		Shushan Shirinyan	597 014 037	-	-	-	-	-	-	-	-
		Mikhail Kolikidi	599 172 189	-	-	-	-	-	-	-	-
		Vagharshak Shakhbekyan	599 142 742	-	-	-	-	-	-	-	-

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6	Leisure and entertainment	Khatuna Velijanashvili (team leader)	551 083 946	12 Oct 2017	13 Oct 2017	14-15 Oct 2017	14-18 Oct 2017	20 Oct 2017	21-24 Oct 2017	25-26 Oct 2017	31 Oct 2017
		Egizar Agadjanyan	599 162601	-	-	-	-	-	-	-	-
		Valera Stelmashov	599 177 351	-	-	-	-	-	-	-	-
		Tamaz Karapetyan	579 750 875	-	-	-	-	-	-	-	-
		Anush Giloyan	592 909 165	-	-	-	-	-	-	-	-
		Misak Albertyan	598 529 488; 551 550 901	-	-	-	-	-	-	-	-
		Hovik Giloyan	599 967 742	-	-	-	-	-	-	-	-
7	Protected and secured areas	Mikhail Kolikidi (team leader)	599 172 189	10 Oct 2017	11 Oct 2017	12-15 Oct 2017	14-18 Oct 2017	20 Oct 2017	21-24 Oct 2017	25-26 Oct 2017	31 Oct 2017
		Makhare Matsukatov	557 577 788	-	-	-	-	-	-	-	-
		Nairi Iritsyan	599 156 269	-	-	-	-	-	-	-	-
		Misak Albertyan	598 529 488; 551 550 901	-	-	-	-	-	-	-	-
		Grachia Movsesyan	599 776 215	-	-	-	-	-	-	-	-

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		Tamaz Karapetyan	579 750 875	-	-	-	-	-	-	-	-
		Khatuna Velijanashvili	551 083 946	-	-	-	-	-	-	-	-
8	Large scale businesses (above 200,000 GEL)	Enok Babajanyan (team leader)	514 000 812	10 Oct 2017	11 Oct 2017	12-15 Oct 2017	14-18 Oct 2017	20 Oct 2017	21-24 Oct 2017	25-26 Oct 2017	31 Oct 2017
		Makhare Matsukatov	557 577 788	-	-	-	-	-	-	-	-
		Nairi Iritsyan	599 156 269	-	-	-	-	-	-	-	-
		Kimik Iuzbashyan	599 220 834	-	-	-	-	-	-	-	-
		Shogik Raisyan	599 425 337	-	-	-	-	-	-	-	-
		Mikhail Kolikidi	599 172 189	-	-	-	-	-	-	-	-
9	Business infrastructure	Shushan Shirinyan (team leader)	597 014 037	10 Oct 2017	11 Oct 2017	12-15 Oct 2017	14-18 Oct 2017	20 Oct 2017	21-24 Oct 2017	25-26 Oct 2017	31 Oct 2017
		Maksim Giloyan	599 193 637	-	-	-	-	-	-	-	-
		Makhare Matsukatov	557 577 788	-	-	-	-	-	-	-	-
		Nairi Iritsyan	599 156 269	-	-	-	-	-	-	-	-

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		Bargev Iordanyan	599 117 590	-	-	-	-	-	-	-	-	
10	Education (vocational, nursery, primary education, secondary education and higher education	Dali Agdgomeladze (team leader)	595 339 552	10 Oct 2017	11 Oct 2017	12-15 Oct 2017	14-18 Oct 2017	20 Oct 2017	21-24 Oct 2017	25-26 Oct 2017	31 Oct 2017	
		Maksim Giloyan	599 193637	-	-	-	-	-	-	-	-	
		Avetik Tonakanyan	599 165 360	-	-	-	-	-	-	-	-	
		Valera Stelmashov	599 177 351	-	-	-	-	-	-	-	-	
		Ovik Giloyan	599 967 742	-	-	-	-	-	-	-	-	
		Theresa Chivchyan	598 461 289	-	-	-	-	-	-	-	-	
		Mikhail Kolikidi	599 172 189	-	-	-	-	-	-	-	-	
		Vagharshak Shakhbekyan	599 142 742	-	-	-	-	-	-	-	-	
		Egizar Agadjanyan	599 162601	-	-	-	-	-	-	-	-	
		Anush Giloyan	592 909 165	-	-	-	-	-	-	-	-	
11	Social, community, sport, culture and amenities (museums, art, culture, ethnoculture,	Misak Albertyan (team leader)	598 529 488; 551 550 901	11 Oct 2017	12 Oct 2017	13-15 Oct 2017	14-18 Oct 2017	20 Oct 2017	21-24 Oct 2017	25-26 Oct 2017	31 Oct 2017	
		Avetik Tonakanyan	599 165 360	-	-	-	-	-	-	-	-	

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	subculture, heritages, sport training centers and teams)	Shogik Raisyan	599 425 337	-	-	-	-	-	-	-	-
		Ovik Giloyan	599 967 742	-	-	-	-	-	-	-	-
		Enok Babajanyan	514 000 812	-	-	-	-	-	-	-	-
		Khatuna Velijanashvili	551 083 946	-	-	-	-	-	-	-	-
		Apetnak Zandaryan	591 407 800	-	-	-	-	-	-	-	-
		Mikhail Kolikidi	599 172 189	-	-	-	-	-	-	-	-
		Valiko Kspoyan	599 259 131	-	-	-	-	-	-	-	-
		Razmik Manukyan	574 672 731	-	-	-	-	-	-	-	-
		Anush Giloyan	592 909 165	-	-	-	-	-	-	-	-
		Valera Stelmashov	599 177 351	-	-	-	-	-	-	-	-
		Egizar Agadjanyan	599 162601	-	-	-	-	-	-	-	-
12	Gender and age	Apetnak Zandaryan (team leader)	591 407 800	10 Oct 2017	11 Oct 2017	12-15 Oct 2017	14-18 Oct 2017	20 Oct 2017	21-24 Oct 2017	25-26 Oct 2017	31 Oct 2017
		Dali Agdgomeladze	595 339 552	-	-	-	-	-	-	-	-
		Vagharshak Shakhbekyan	599 142 742	-	-	-	-	-	-	-	-

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		Grachia Movsesyan	599 776 215	-	-	-	-	-	-	-	-		
13	Local government and democracy	Shushan Shirinyan (team leader)	597 014 037	10 Oct 2017	11 Oct 2017	12-15 Oct 2017	14-18 Oct 2017	20 Oct 2017	21-24 Oct 2017	25-26 Oct 2017	31 Oct 2017		
		Shogik Raisyan	599 425 337	-	-	-	-	-	-	-	-	-	
		Makhare Matsukatov	557 577788	-	-	-	-	-	-	-	-	-	
		Mkrtich Mgresyan	599 997 448	-	-	-	-	-	-	-	-	-	
		Mikhail Kolikidi	599 172 189	-	-	-	-	-	-	-	-	-	
		Nairi Iritsyan	599 156 269	-	-	-	-	-	-	-	-	-	
		Bargev Iordanyan	599 117 590	-	-	-	-	-	-	-	-	-	
14	Health care	Avetik Tonakanyan (team leader)	599 165 360	10 Oct 2017	11 Oct 2017	12-15 Oct 2017	14-18 Oct 2017	20 Oct 2017	21-24 Oct 2017	25-26 Oct 2017	31 Oct 2017		
		Theresa Chivchyan	598 461 289	-	-	-	-	-	-	-	-	-	
		Miska Albertyan	598 529488; 551 550 901	-	-	-	-	-	-	-	-	-	
		Dali Agdgomeladze	595 339 552	-	-	-	-	-	-	-	-	-	

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